

STUDENT NAME \_\_\_\_\_ DATE \_\_\_\_\_

**Business Administration A.S.**  
 (and small business management letter of recognition) at CSM to  
**B.S. IN BUSINESS ADMINISTRATION**  
 (with e-commerce in small business certificate) **AT UMUC**

This worksheet is designed to help you plan and track your progress toward your degrees. For full course descriptions, please refer to the current undergraduate *Catalog*.

**Courses taken at College of Southern Maryland**

*Changes in recommended courses may affect other elements of the degree plan. Lower level equivalents of UMUC upper level courses fulfill content requirements but not upper-level minimum credit requirements*

 UMUC  
Equivalent  
Course

*Recommended courses are those courses that best fulfill both UMUC and CSM graduation and major requirements. Other options may be available.*

**GENERAL EDUCATION REQUIREMENTS (GER) (31 credits)**

<b>UMUC General Education Requirements (GER)</b>  <b>* FULFILLED *</b>  <b>with completion of A.S. or A.A.</b>	COM 1010 Basic Principles of Speech Communication (3) <i>Communications/Speech GER</i>	SPCH 100
	ECN 2010 Principles of Economics I (3) <i>Related requirement for UMUC major</i>	ECON 201
	ECN 2020 Principles of Economics II (3) <i>Related requirement for UMUC major</i>	ECON 203
	ENG 1010 Composition and Rhetoric (3) <i>Communications GER</i>	WRTG 101
	ENG 1020 Composition and Literature (3) <i>Communications/Writing GER</i>	
	ART 1010, ART 1020, or any HST gen. ed. (3) <i>Recommended arts and humanities GER</i>	
	Biological / Physical Sciences Gen. Ed. (3) <i>Biological and Physical Sciences GER</i>	
	Biological / Physical Sciences with lab gen. ed. (4) <i>Biological and Physical Sciences GER</i>	
	MTH 1200 or MTH 1560 (3)	
Social / Behavioral Sciences gen. ed. (non-ECN) (3) <i>Social and Behavioral Sciences GER</i>		

**INTERDISCIPLINARY AND EMERGING ISSUES GERs (3 credits)**

ITS 1015 The Information Age: Emerging Technologies (3) <i>Recommended computer data processing. First computing GER course at UMUC</i>	IFSM 201
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**BUSINESS RELATED COURSES (15 credits)**

◆ ACC 2010 Principles of Accounting I (3) <i>Required for UMUC major</i>	◆ ACCT 220
◆ ACC 2020 Principles of Accounting II (3) <i>Required for UMUC major</i>	◆ ACCT 221
◆ BAD 2070 Business Law I (3) <i>Required for UMUC major</i>	◆ BMGT 380
◆ ECN 1015 Business in a Market Economy (3) <i>Required for UMUC major</i>	◆ BMGT 110
◆ MTH 2300 Introduction to Statistics (3) <i>Mathematics GER. Required statistics for UMUC major</i>	◆ STAT 200

**ELECTIVES (12 credits)**

BAD 1520 Starting and Operating a Small Business (3) <i>Required for CSM's Small Business Management Letter of Recognition and UMUC's E-Commerce in Small Business Certificate</i>	FINC 310
BAD 1530 Applied Small Business Management (3) <i>Required for CSM's Small Business Management Letter of Recognition</i>	
ECN 1510 Principles of Entrepreneurship (3) <i>Required for CSM's Small Business Management Letter of Recognition</i>	BMGT 324
Other electives (3)	

**Credits transferred: 61 credits**

◆ Required courses for UMUC major

**SEQUENCE at UMUC**

Courses are listed in the order in which students should take them.  
Changes in courses and order may affect other elements of the degree plan.

**NOTES**

<b>EMERGING ISSUES (4 credits)</b> If requirement is completed in degree at community college, these credits may be used for electives	
LIBS 150 (1) <i>Required GER course</i>	
IFSM 300 (3) <i>Required for E-Commerce in Small Business Certificate and for second computing GER</i>	UL
<b>ADDITIONAL REQUIRED COURSES FOR MAJOR AND DEGREE (21 credits)</b>	
◆ BMGT 364 (3) <i>Required for major</i>	UL
WRTG 394 or WRTG 394X (3) <i>Or other upper-level intensive writing GER course</i>	UL
◆ MRKT 310 (3) <i>Required for E-Commerce in Small Business Certificate and for major</i>	UL
◆ HRMN 300 (3) <i>Required for major</i>	UL
◆ FINC 330 (3) <i>Required for major</i>	UL
◆ BMGT 304 (3) <i>Required for E-Commerce in Small Business Certificate and a supplemental major course</i>	UL
◆ BMGT 496 (3) <i>Required for major</i>	UL
<b>CAPSTONE COURSE FOR MAJOR (3 credits)</b> <i>To be taken after all other courses for the major</i>	
◆ BMGT 495 (3) <i>Required for major</i>	UL
<b>MINOR OR ELECTIVES (15 credits, at least 9 credits upper level for minor)</b>	
See requirements of individual minor.	UL
	UL
	UL
<b>ADDITIONAL ELECTIVES (16 credits)</b>	
MRKT 395 (3) <i>Required for E-Commerce in Small Business Certificate</i>	UL
MRKT 475 (3) <i>Required for E-Commerce in Small Business Certificate</i>	UL
HUMN 311 or HUMN 351 (3) <i>Recommended elective</i>	UL
Choose any courses to meet 120 credits for degree. Note minimum requirements for upper-level coursework.	
<b>TOTAL: 120 CREDITS</b>	
<b>CHECKLIST FOR FULFILLMENT OF DEGREE REQUIREMENTS</b> See catalog for overview of all requirements.	
<input type="checkbox"/> 30 credits at UMUC, including at least half of the major and minor and 15 upper level credits. <input type="checkbox"/> 45 upper-level credits, including half the credit for the major and the minor. <input type="checkbox"/> All required courses <u>and</u> minimum number of credits for major and minor. <input type="checkbox"/> Prerequisites for major and minor courses, if needed.	<input type="checkbox"/> All General Education Requirements. <input type="checkbox"/> Grade of C or better in all courses for the major and minor. <input type="checkbox"/> Overall GPA of at least 2.0. <input type="checkbox"/> At least half the credit for the major earned through graded coursework. <input type="checkbox"/> Total 120 credits.
NOTES:	